



- RELIABLE • INNOVATIVE • COMMUNITY MINDED -

# mission

*Our mission is to provide* reliable electricity *to our members and communities with* superior customer service *and* innovative energy solutions *at* fair and reasonable prices.

**COUNTIES:** Olmsted, Dodge, Fillmore, Mower, Wabasha, and Winona.

**CITIES:** \*Byron, Chatfield, Dover, Elgin, Eyota, \*Hayfield, \*Kasson, Oronoco, Plainview, \*Rochester, \*St. Charles, and Stewartville. [*\*parts of*]

**COMMUNITIES:** Douglas, Genoa, High Forest, Marion, Pleasant Grove, Potsdam, Predmore, Rock Dell, Salem Corners, Simpson, Theilman, and Viola.



**People's Energy Cooperative**

Your Touchstone Energy® Cooperative 

# Corporate Profile

*People's Energy Cooperative was incorporated on January 1, 1936, and currently serves 18,714 voting members in 22,202 homes and businesses connected to over 2,970 miles of line spanning a service territory of 1,090 square miles throughout six counties. The Cooperative has 29 substations and purchases our power from Dairyland Power Cooperative and Interstate Power and Light.*

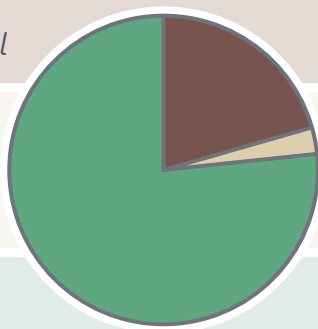
*We employ 61 professionals who are committed to providing exceptional service and motivated to recognize risk and utilize safe work practices to protect themselves and others.*

## REVENUE AT A GLANCE [Source: 2016 Annual Report]

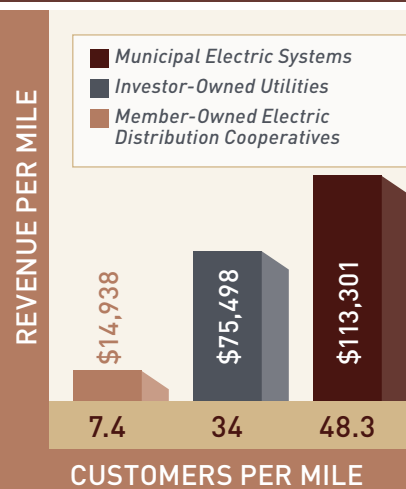
**20.6%**  
small commercial

**3.0%**  
large commercial

**76.4%**  
general service, residential & farm



## REVENUE IN REVIEW [Source: NRECA]



## COMPARISON [Based on 2016 data]

COMPANY	PEC	RPU
Number of consumers:	22,202	51,774
Consumers per mile of line:	7.8	66
Revenue per mile of line:	\$15,888	\$194,527
Investment in plant per customer:	\$6,653	\$6,943

[\*Source: Based on 2016 Annual Reports]



**People's Energy Cooperative**

**values**

1. **IMPECCABLE INTEGRITY**  
*and honesty in all that we do.*
2. **FULL AND OPEN ACCOUNTABILITY**  
*for all of our decisions and actions.*
3. **OPEN AND TRANSPARENT COMMUNICATIONS** *with our members and employees.*
4. **COST-BASED PRICING** *for services that reflect disciplined cost management.*
5. **RESPECT FOR AND RESPONSIVENESS TO** *the needs of each member while considering the impact of actions on other members.*
6. **LEADERSHIP, INNOVATION AND VISION** *in providing valuable energy solutions for our members.*
7. **DEDICATED STEWARDSHIP** *in the management of all the resources entrusted to our care with sensitivity to the environment.*
8. **INVOLVEMENT WITH OUR COMMUNITIES** *in pursuit of prosperity and quality of life.*
9. **LOYALTY TO THE PRINCIPLES** *of cooperative ownership.*
10. **SINCERITY, TRUSTWORTHINESS AND DEPENDABILITY** *in our passion to serve our members.*

**TOUCHSTONE ENERGY COOPERATIVE:**

Electric cooperatives were established to provide electricity to rural America, and now make up the largest electric utility network in the nation. Touchstone Energy is the national brand identity for that network. Touchstone Energy Cooperatives are an alliance of local, consumer owned utilities around the country, committed to providing superior service at affordable rates to all members, large and small.

**CHAMBER MEMBERSHIPS:**

Byron, Hayfield, Kasson, Minnesota, Pine Island, Plainview, Rochester, St. Charles

**ECONOMIC DEVELOPMENT MEMBERSHIPS:**

- Community & Economic Development Associates (CEDA)
- Rochester Area Builders (RAB)
- Rochester Area Economic Development Inc. (RAEDI)
- Southern Minnesota Initiative Foundation (SMIF)

**COMMUNITY INVOLVEMENT:**

- Capital Credit Disbursements (as of Dec. 2016) – **\$23.3 million**
- Economic Development Loans – **\$4,373,240**
- College Scholarships to Area High Schools (since 1997) – **\$375,891**
- Operation Round-Up® Donations (2003 - 2016) – **\$641,129**

**MEMBER PROGRAMS & SERVICES:**

- ACRE/REPAC
- Community Solar
- Co-op Connections Card
- Energy Assessments
- Heartland Security Systems
- Load Management
- Rebates and Incentives
- Renewable Energy

**BOARD MEMBERS:**

**DISTRICT 1:**  
Joseph Book  
Rochester, 507-281-5846

**DISTRICT 2:**  
Kenneth Wohlers  
*(Secretary/Treasurer)*  
Hayfield, 507-365-8816

**DISTRICT 3:**  
Robert Hoefs *(Vice-Chair)*  
Mazeppa, 507-843-2508

**DISTRICT 4:**  
Eugene Miller  
Theilman, 507-534-2068

**DISTRICT 5:**  
Jerome Wooner *(Chair)*  
Eyota, 507-259-7217

**DISTRICT 6:**  
Arthur Friedrich  
Rochester, 507-281-9194

**DISTRICT 7:**  
Jeff Orth  
Rochester, 507-285-9907

**STAFF:**

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